



No Steve – **JUST JOBS**

Managing Director (m/f/d)

For a **pharmaceutical** client with main focus on **pain** we are looking for a **Managing Director (m/f/d)** in **permanent employment**.

Your responsibilities:

- As a member of the Management Team you develop the definitions and prioritizations and execute the strategic and operational plans, in line with the overall direction as set by the CEO and Board to achieve the targets and objectives
- Development of the organization (structure, roles & responsibilities, processes, culture) and organizational capabilities to enable realization of the business strategy and business plan
- Build strong, productive internal and external relationships (e.g. with the Board, colleagues, suppliers, customers, partners, works council, funding authorities, local institutions of influence, and political representatives)
- Building and promoting market awareness, win businesses, form and strengthen partnerships and strategic alliances, pursue new opportunities
- Supervise development and commercialization of new products, and development of new technologies and manufacturing capabilities to achieve business targets
- Supervise the organization of quality management and compliance management in accordance with ISO norms and German regulatory demands and obligations (quality, HR, health & safety, security)
- Regularly advise the Board and CEO and COO about market and business

Your qualification:

- Proven experience as Managing Director or in similar leadership role within an intercultural environment
- Demonstrable experience in developing strategic business plans and their realization
- Excellent organizational and leadership skills
- Excellent communication, interpersonal and presentation skills at all levels of an organization
- Outstanding analytical and problem-solving abilities
- MBA with proven affinity for technology-rich businesses or advanced technical degree with proven affinity with commercial topics
- Fluent in German and English

Our offer:

- Attractive salary and additional benefits
- Creative leeway and quick decision-making in a flat hierarchy
- Modern workplaces and an open, team-oriented and informal culture

Interested?

We are looking forward to receiving your application, incl. Starting date and your salary expectations per E-mail at: jobs@fretwork.de

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